

DENVER BOARD OF WATER COMMISSIONERS

Meeting Date: March 12, 2014

Board Item: II-A-7

**Agreement for Ford OEM Auto Parts and Services
Contract #15372A**

Action by Consent

Action

Information

Denver Water purchases Ford original equipment manufacturer parts and requests some repair service for approximately 263 Denver Water Ford vehicles. Material and service costs are approximately \$54,000 per year.

Ford original equipment manufacturer parts are obtained from approved Ford dealerships, and the pool of available suppliers is limited. For the past several years, Denver Water has received excellent customer service from Landmark Lincoln-Ford for these needs. Rather than compile a list of all Ford dealerships along the Front Range for an IFB, Purchasing conducted a competitive negotiation to achieve significant discounts from list price with this established vendor. The result of the competitive negotiations was a cost savings from dealer cost plus 15% to dealer cost plus 10% and a discounted labor rate, from \$120 per hour to \$100.00 per hour.

Funds for the material and services are included in the Operations and Maintenance 2014 Budget and ten year plans.

Recommendation:

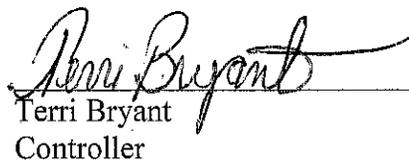
It is recommended that the Board authorize award of Agreement No. 15372A to Landmark Lincoln for Ford original equipment manufacturer parts and services for the contract period March 20, 2014 through March 20, 2019 for a total contract amount of \$300,000.00.

Approvals:

Respectfully submitted,



Tom J. Roode
Director of Operations and Maintenance


James S. Lochhead
CEO/Manager
Terri Bryant
Controller