

DENVER BOARD OF WATER COMMISSIONERS

Meeting Date: February 26, 2014

Board Item: II-A-1

Konica Minolta Printer Lease Contract # 15316A/B/C

Action by Consent

Action

Information

This is a ratification item for Board Item II-A-8 from the January 22, 2014 Board Meeting. Denver Water has leased a high-capacity Xerox HLC180 printer from Xerox Corporation for the past five years for printing water bills and other black and white printing needs. This printer is now at the end of its useful life and needs to be replaced. With the recent outsourcing of water bill printing, the Xerox HLC180 printer can be replaced with a considerably lower capacity and lower cost printer.

Currently, Denver Water has printing equipment contracts with Xerox and All Copy Products. Both vendors proposed replacement options for the Xerox HLC180. Based on price and performance considerations, the proposal from All Copy Products for a Konica Minolta Bizhub Press 1250 printer was selected as the best value option for Denver Water. The total cost of the five-year agreement for this printer is \$145,100, which encompasses the lease agreement price of \$115,000 (\$1,917 per month), the associated per-click fee agreement estimated at \$23,500, and the ongoing maintenance and support agreement for \$6,600.

Funds for these monthly expenditures are fully budgeted in the IT Operations Budget (MPC 4JN0003).

Recommendation:

It is recommended that the Board approve Contract Nos. 15316A/B/C to All Copy Products, covering the Konica Minolta printer lease, the associated per-click fee agreement, and the maintenance and support agreement, for the term January 22, 2014 through January 22, 2019, for a total amount not to exceed \$145,100; also, to grant the signing authority of Contract Nos. 15316A and 15316B in the amounts of \$115,000 and \$23,600, respectively, to the Director of Information Technology.

Approvals:

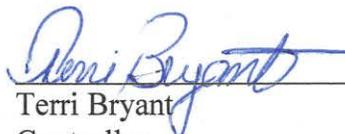
Respectfully submitted,



Christopher R. Dermody
Director of Information Technology



James S. Lochhead
CEO/Manager



Terri Bryant
Controller