

# DENVER BOARD OF WATER COMMISSIONERS

Meeting Date: December 7, 2011

Board Item: V-A-7

## Authorization for Additional Funds for Nalco Polymers

Action by Consent

Action

Information

The Board entered into Contract No. 12591A with Nalco Company ("Nalco") on January 1, 2010 to furnish Nalclear 8181, a nonionic polymer used as a filtration aid in the water treatment process. Nalclear nonionic polymer is a proprietary formulation and Nalclear 8181 is the only chemical that Denver Water has prequalified as suitable for this use.

Nalco and Denver Water have mutually agreed upon a contract extension date of December 31, 2013. Nalco has agreed to furnish Nalclear 8181 to Denver Water at \$2.00 per pound in 55-gallon drums and \$1.80 per pound in 265-gallon totes for calendar year 2012. These prices represent a 14% and 24% increase over 2011 prices for 55-gallon drums and 265-gallon totes, respectively, due to a significant increase in a key raw material cost as well as increases in fuel and warehousing costs.

Nalco and Denver Water have mutually agreed to add four additional polymers to this contract, all of which are currently purchased from Nalco without a contract. These items are Optimer 7192 Plus, Optimer 7196 Plus, 8103 Plus and Nalclear 7768, with pricing fixed for calendar year 2012.

The extension date, price increases and additional polymers are expected to increase the overall compensation needed under the contract. Funds are included in the 2011 and 2012 budgets and will be included in the 2013 budget for MPCs 4CB0002, 4CB0003, 4CB0004, and 4BB001.

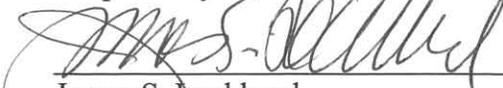
### Recommendation:

It is recommended that the Board authorize the additional funds for Contract No. 12591A to Nalco Company in the amount of \$230,000, for a total compensation not to exceed \$450,000, and extend the contract completion date to December 31, 2013.

### **Approvals:**

  
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Thomas J. Roode  
Director of Operations & Maintenance

Respectfully submitted,

  
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James S. Lochhead  
CEO/Manager

  
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Angela C. Bricmont  
Director of Finance